Train the Trainer

#### Agenda for Today (90 min):

- Welcome and House Keeping
- Overview of CARES Funded Program
- Vendor Auditing & Supply Chain Risk Eric Fasser
- Import Substitution, Supply Gap, and Total Cost of Ownership Harry Moser







Partnership between Center for Economic Growth, Central New York TDO, and Stony Brook Manufacturing & Technology Resource Consortium (MTRC).



- 2. Establish/Adopt Tools allowing partners to measure and identify SME opportunities for Reshoring or Supply Chain Optimization
- 3. Survey NYS SME's to collect and aggregate information on impact of supply chain due to COVID19.
- 4. Engage SME's in project that will assist them in capitalizing on the opportunities identified.



RE-SHORING &
REBUILDING SUPPLY
CHAINS







Several thrusts of the funding to provide the following:

- To market and conduct outreach to identify companies with reshoring and supply chain assistance.
- Deliver Information sessions and webinars on supply chain and reshoring.
- Funding available for completing Initial assessments using a variety of tools.
  - a) Total Cost of Ownership
  - b) Import Substitution Program
  - c) Alternative Materials and Processes Substitutions
  - d) Supply Chain Gap & Risk Analysis



RE-SHORING &
REBUILDING SUPPLY
CHAINS







#### **Project Funds:**

- Provide Funding assistance to engage SME's and assist in capitalizing on the identified opportunities (Projects)
- RE-SHORING &
  REBUILDING SUPPLY
  CHAINS

- a) Engage with project through MEP's so we can capture Metrics
- b) These projects can range from Lean, ISO, New Product Development, New Market Development, Supply Chain, potentially equipment
  - Must be tied to COVID19 impacts
- c) If possible, leverage WDI and Utility Program Grants







#### Additional goals of this program:

- Aggregate data from survey's assessments and projects to draw conclusions industry best practices for reshoring and supply chain optimization.
- Share the finding of the data in form of resource tools or roadmap
- Develop tools for further advance adoption of automation and robotics



RE-SHORING &
REBUILDING SUPPLY
CHAINS





#### Reshoring & Supply Chain Program Summary

Funding from CARES Act set aside to Assist Manufacturing

CEG is Lead MEP awarded Funds from NYSTAR for Reshoring and Supply Chain

Will be nearly \$500,000 available for Reshoring & Supply Chain Efforts:

- Assessments
- Project Funds Related to the topic

#### Current Phase:

- Collecting High Level Supply Chain Impact Information from Manufacturers
- and Deploying Assessment Tools/Resources

VISIT: <a href="https://newyorkmep.org/eap-reshoring/">https://newyorkmep.org/eap-reshoring/</a>





#### Reshoring & Supply Chain Program Summary

Thank You for Joining

# Q&A

VISIT: <a href="https://newyorkmep.org/eap-reshoring/">https://newyorkmep.org/eap-reshoring/</a>

Michael Lobsinger michaell@ceg.org



