

EVENT PROGRAM

2020 New York State Manufacturing Day

Friday, October 16 • 8:30 AM - 12:30 PM

NYS Manufacturing Day 2020 is an on-line event that will celebrate manufacturers from across New York State and highlight the pathways students can take toward manufacturing careers.

By recognizing NYS manufacturers and building awareness of available educational and training opportunities, NYS Manufacturing Day 2020 will benefit companies, community leaders, educators, high school and college students as well as economic development and manufacturing associations from across New York State.

Help jumpstart the next generation's interest in Manufacturing. #MFGDay20



EVERTON H. HENRIQUES
DIRECTOR, NY MEP SOLUTIONS AT FUZEHUB



CORY ALBRECHT
DIRECTOR AT AIM



STEVE MELITO
SOLUTIONS SPECIALIST AT FUZEHUB



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Hosted with



Manufacturing and Technology
Resource Consortium (MTRC)

AT STONY BROOK UNIVERSITY



Our Sponsors

FuzeHub would like to thank our event sponsors, Grassi Advisors & Accountants, SUNY Apprenticeship Program, and Biocogent for supporting Manufacturing Day 2020. We would also like to thank all of our attendees for their participation.



Grassi Advisors & Accountants

As the 67th largest accounting firm in the nation, Grassi is a leading provider of advisory, tax and accounting services to businesses and individuals. Grassi advisors specialize in providing industry-specific business consulting, audit, tax, and technology services to key market sectors, including manufacturing and distribution, construction, architecture and engineering, not-for-profit, healthcare, financial services, real estate, cannabis and more. With offices in New York, Jericho, Ronkonkoma and White Plains, NY; Park Ridge, NJ; and Needham, MA, the firm has the depth of knowledge and experience to work effectively alongside clients across the Northeast and throughout the United States, as well as internationally through its membership in Moore Global.

grassicpas.com/manufacturing-distribution



SUNY Apprenticeship Program

A grant developed by SUNY in partnership with the NYSDOL. The focus is to engage small, medium, and large employers in New York to secure paid registered apprenticeships in high skilled, high demand and competitive wage occupations in advanced manufacturing, healthcare, IT/Cybersecurity and other trades outside of the construction sector.

suny.edu/apprenticeship



Biocogent

Biocogent's core competency is the development and commercialization of active ingredients steeped in science and backed with proven efficacy. Biocogent utilizes pioneering technology in research, development, and manufacturing to provide innovative, value-driven ingredients and services to its customers.

Strategically located on Stony Brook University campus in New York's technology hub (SBU, BNL, CSH) Biocogent has unique access to a rich environment of advanced technical and professional resources.

We are a Global company, doing business in more than 15 countries. Biocogent, is a premier provider of high technology products and services to the personal care and medcare industries.

www.biocogent.com

Our Partners

A big thanks to our NY MEP partners, Advanced Institute for Manufacturing (AIM) at MVCC, Alliance for Manufacturing & Technology (AM&T), Center for Economic Growth (CEG), ITAC, TDO, MTRC, Nextcorps, and Insyte Consulting.



Advanced Institute for Manufacturing (AIM)

The Advanced Institute for Manufacturing, or AIM, has a mission to provide small and medium sized manufacturers in the Mohawk Valley Region with training, consulting, and technology services that will lead to new product development, cost reductions, increased efficiency and profits.

aim-mep.org



Alliance for Manufacturing & Technology (AM&T)

AM&T's mission is to help manufacturers plan, perform, profit, and grow. As a designated Regional Manufacturing Partnership Center (MEP) for New York State and the US Department of Commerce (USDOC), AM&T's mission is to provide a wide array of affordable, hands-on consulting and training services to small and medium sized manufacturers in the Southern Tier Region of NYS. As measured by the USDOC, direct economic impact from AM&T's work with manufacturers in the Southern Tier over the last five years exceeds \$800 million and almost 3,000 jobs created and retained.

amt-mep.org



Center for Economic Growth (CEG)

Through Business Growth Solutions (BGS), the Center for Economic Growth (CEG) services small to medium sized companies (SMEs) in the manufacturing and technology sectors across several industries. These services help SMEs realize new revenues and increase profitability through assisting them in increasing sales, improving productivity and operations, launching new products, aligning executive team strategies and more. CEG leverages expertise from our team members, as well as third-party partners, to provide solutions.

ceg.org



Insyte Consulting

Insyte Consulting helps WNY manufacturing and technology companies succeed. We focus in these areas because manufacturing leads our region in GDP, accounting for tens of thousands of jobs, and technology is the key to our future. We partner with you to provide customized solutions to help improve your company. Our goal is to transform the way you do business. Insyte succeeds because of our dedicated staff and partners, with decades of combined business experience in companies large and small. We are hands-on, working closely with you and your team to make your business more competitive. We are not academics or theorists, but pragmatists who know what it takes to get things done. We are real-world professionals who deliver real-world results. Insyte is a not-for-profit organization. Thus, our consultants do not measure success based on our profitability, but based on the quantifiable impact you report to the U.S. Department of Commerce. On average, working with Insyte provides a return of \$37 for every \$1 of project cost.

insyte-consulting.com




ITAC

ITAC is the NYC chapter to the Manufacturing Extension Partnership nationwide network, helping manufacturing and technology companies grow their top and bottom lines by providing training and implementation expertise on a variety of topics that make them more competitive. We help small and mid-size manufacturers throughout the five boroughs expand into new markets, create innovative products, develop their customer base, find new partners, improve their processes and develop sustainable practices. This translates into job creation/retention, and significant economies of time and money.

itac.nyc

**Manufacturing and Technology
Resource Consortium (MTRC)**

 AT STONY BROOK UNIVERSITY

Manufacturing and Technology Resource Consortium (MTRC)

The Manufacturing and Technology Resource Center at Stony Brook is the NY MEP Center for Long Island. The New York Manufacturing Extension Partnership (NY MEP) is a network of organizations that provide growth and innovation services to small and mid-sized manufacturers in every corner of the state to help them create and retain jobs, increase profits, and save time and money. NY MEP is part of the National Institute of Standards and Technology's Hollings Manufacturing Extension Partnership and is supported through a combination of federal and state funding. MTRC leverages the Composite Prototyping Center (CPC) and assets on Stony Brook University's campus, including business and advanced engineering assistance programs - supporting the region's priority industry cluster: biotechnology.

stonybrook.edu/mtrc



NextCorps

NextCorps is a nonprofit whose mission is to be a catalyst for entrepreneurship and innovation-based economic development. They do this by applying business expertise and network connections to aid in the formation and profitable growth of companies in the Rochester area and the Finger Lakes Region of Upstate New York. NextCorps provides a suite of services, including technology commercialization for very-early-stage opportunities, business incubation for high-growth-potential startups, and growth services for existing manufacturing companies seeking to improve their top- and bottom-line performance. Programs range from the Finger Lakes Manufacturing Extension Partnership Center (MEP), NEXUS-NY - clean energy Proof-of-Concept Center (POCC), and Luminate - the world's largest accelerator for photonics, optics, and imaging.

nextcorps.org



TDO (Train Develop Optimize)

TDO is a not-for-profit consulting and training organization based in Syracuse, New York. Our team consists of experienced, senior-level professionals from diverse industries with a passion for helping companies increase revenue, reduce costs and increase productivity using their business, leadership, process improvement, and technical expertise.

We work hands-on with organizations to develop and implement strategies to meet their goals and solve problems. We accomplish this through initiatives in lean six sigma, workforce and leadership development, strategic planning, quality systems, marketing and sales strategies, the implementation of leading-edge technologies and more. For researchers and entrepreneurs, we help develop successful business strategies, assist in the transfer of university-developed technologies, and smooth the transition from start-ups to mature organizations.

tdo.org

Our Speakers



EVERTON H. HENRIQUES

DIRECTOR, NY MEP SOLUTIONS AT FUZEHUB

Everton is focused on helping the manufacturing community, general industry, start-ups, the local colleges and universities and business leaders to advance innovation and technology.



CORY ALBRECHT

DIRECTOR AT AIM

Since 2007 Cory has been assisting manufacturers in the Mohawk Valley Region through the New York State Manufacturing Extension Partnership Program.



ADAM MILTON

DIRECTOR, OPERATIONS AT CREE WOLFSPEED

Adam Milton is from North Carolina and graduated from NC State University in 2004 with a BS in Electrical Engineering. Adam has worked at Cree Wolfspeed since graduation. He has been in multiple Engineering and leadership roles at the Durham, NC, factory in Process Engineering and Product Engineering within the Wafer Fab and final test areas. For the last several years, Adam led the Operations team for Cree's Durham Wafer Fab. Adam is now taking responsibility of the new Mohawk Valley Fab in Marcy, NY and is working to build a world class team to run a new state-of-the-art factory. The title of his talk is "Cree Wolfspeed SiC Technology: Innovation Today, Powering the Future".



STEVE MELITO

SOLUTIONS SPECIALIST AT FUZEHUB

Steve Melito is a Solutions Specialist for FuzeHub and is typically the first person you'll speak with. He also moderates events for FuzeHub and is a regular contributor to its print and digital publications.



FRANCA ARMSTRONG

ASSOCIATE VICE PRESIDENT, WORKFORCE DEVELOPMENT
AND DEAN OF ROME CAMPUS AT MVCC

Franca sets the priorities and objectives and short and long term strategic planning for MVCC's branch campus in Rome, NY and the non-credit Workforce Development activities of the College. She has been with MVCC for 16 years in various roles. Her immediate past role was Executive Director of Community and Workforce Development at Mohawk Valley Community College's Center for Corporate and Community Education Department. Franca holds a Master's Degree in Educational Administration and Policy Studies from SUNY Albany, a Bachelor Degree in Sociology/Anthropology from Utica College and an Associate Degree in Liberal Arts from MVCC.



IMIN KAO

PROFESSOR, EXECUTIVE DIRECTOR, SUNY KOREA AT MTRC

Being the Director of the Manufacturing Automation Laboratory (MAL), Imin Kao conducts research in the areas of robotics and manufacturing automation, dextrous manipulation with soft fingers, wafer manufacturing, wiresaw, MEMS and intelligent fault detection and diagnosis (FDD). He was the first to conduct research in modeling and control of wiresaw manufacturing process. His work has contributed in establishing and developing fundamental understanding of wiresaw slicing technology which has become as the major technology to replace ID saw in wafer slicing, especially for large-diameter silicon crystal ingot. His research has been funded by NSF, DoE, SME, GT Equipment Technologies, BCAM International, and numerous other industry. Kao was an Associate Editor of the IEEE Transaction on Robotics and Automation, and the International Journal of Advanced Manufacturing Systems. He is a member of the ASME, IEEE, and ASEE. He has authored in excess of 110 refereed papers, several book chapters, and a chapter in the Springer Robotics Handbook. He is the Founding Faculty Director of the Information and Technology Studies (ITS) Undergraduate College at the Stony Brook University. He is a recipient of the SUNY Chancellor's Award of Excellence in Teaching and the Student Life Award at the Stony Brook University. He is a member of Tau Beta Pi, the National Honor Society of Engineering.

Agenda

8:15 - 8:30
Opens, Informal Networking

Informal Networking

Find a table and get situated. Talk to others at your table and get ready for the kickoff.

8:30 - 8:45
Event Kickoff

Formal Program Starts

- Welcome & Introductions - FuzeHub
- Additional Welcome - AIM/MVCC & MTRC
- Remo Housekeeping - FuzeHub

8:45 - 9:00
Conference Speaker

Speaker

Adam Milton, Cree Wolfspeed

How do you transform your business as technology, consumer, habits, industry dynamics change? Find out from those leading the charge.

- Followed by event instructions from Steve Melito, FuzeHub

9:00 - 10:30
Exhibitor/Attendee Interactions

Exhibitor/Attendee Interactions

Virtual Tours, PPT Presentations, Demos, Free Talk, Etc

10:30 - 10:40

Break

10:40 - 12:30
Exhibitor/Attendee Interactions

Exhibitor/Attendee Interactions

Virtual Tours, PPT Presentations, Demos, Free Talk, Etc

12:30 - 12:45
Closing

Conference Ends, Remo Closes

No closing remarks, conference ends

Event Resources/Exhibitors



Advanced Atomization Technologies

Advanced Atomization Technologies designs, produces, and supports fuel nozzles for some of the most powerful and efficient GE, CFM, and Engine Alliance gas turbine engines in the world. The company is uniquely competitive with design, assembly, test, and aftermarket support.

advancedatomization.com



Bartell Machinery Systems, LLC

Bartell is an industry leader in the conceptualization and development of advanced manufacturing systems that enables our customers to create and deliver innovative solutions effectively. Bartell's broad experience has allowed us to successfully deliver production systems to a variety of manufacturing segments, including Tire, Wire and Cable, and Oil and Gas. Our capabilities include: Process Automation, Material Handling Solutions, Vision and Inspection Systems, Industry 4.0 & Data Integration, Controls Integration, and Robotic Integration to name a few. Each day we are challenged with new and exciting opportunities from across the globe. Bartell will always strive to be a world-class supplier while also remaining involved in our local community. From environmental efforts to ISO certifications and wellness programs, Bartell works each and every day to not only create and deliver the world's best manufacturing solutions but to be a world-class corporate citizen.

bartellmachinery.com



Buckingham Manufacturing

Buckingham Manufacturing is a trusted manufacturer of equipment and tools for linemen, arborists, and workers in many industries. Buckingham is ISO 9001 certified and is primarily responsible for the design and manufacture of climbing and work positioning equipment, fall protection gear, and accessories specifically designed for the electric, telecommunications, cable and professional arborist markets.

buckinghammfg.com



Cornell Center for Materials Research (CCMR)

CCMR advances, explores, and exploits the science and engineering of advanced materials through the study of materials at the nanoscale. CCMR's eight facilities comprise an integrated system for materials synthesis and preparation, analysis, testing and characterization, together with an advanced research computing capability. They are used not only by CCMR researchers, but also by researchers campus-wide, from other universities, and from government and industrial laboratories. Access to Cornell materials science experts is available to industry through the grant-based JumpStart program for small NYS companies and startups, and the Industrial Collaboration Program.

ccmr.cornell.edu



CCMR Educational Programs Office

The mission of the CCMR Educational Programs Office is to raise the quality of K-12 science education, raise the quality of graduate and undergraduate science education, and increase the exposure of the community to scientific concepts and new technological achievements. The CMR Educational Programs Office seeks to advance the participation of groups traditionally underrepresented in science and enlarge the pool of students who become our future scientists.

ccmr.cornell.edu/education



Chenango Valley Technologies (CVT)

CVT is a full-service custom injection molding company. We offer the following in-house services: Part Design, 3D Printing, Mold Design, Mold Making, Rapid Mold Making, and Injection Molding. CVT also produces a line of Battery Boxes, Battery Trays, and Casino Cup Holders. CVT is continually growing by adding machinery to their tool room as well as their production floor. CVT strives to produce the best molds and plastic parts in the industry servicing customers large and small.

chenangovalleytech.com

 **Cimquest Inc.**

Cimquest offers a full range of manufacturing products from scanning/inspection, and 3D printing right through to CAD/CAM software, no matter what the manufacturing need is. Their extensive implementation process entails planning, design, and development of the appropriate products and systems, and their ongoing support ensures continued success and value into the future.

cimquest-inc.com

 **CONMED Corporation**

CONMED's mission is to enable healthcare providers around the world to deliver exceptional outcomes for patients, through accessible CONMED solutions. A career at CONMED is more than just a job, it's an opportunity to take your passion and put it to work in service of others. We're proud of our employees' passion and commitment to creating products that deliver better patient outcomes around the world. CONMED offers a variety of career opportunities including sales, marketing, engineering, operations, supply chain, human resources, finance and more.

conmed.com

**Corning, Inc.**

For nearly 170 years, Corning has been collaborating with customers to solve tough technology challenges. Corning applies its unparalleled expertise in glass science, ceramics science, and optical physics, along with its deep manufacturing and engineering capabilities, to develop category-defining products that transform industries and enhance people's lives.

corning.com



County of Chautauqua Industrial Development Agency (CCIDA)

The CCIDA is an economic development organization authorized and empowered by the State of New York to make Chautauqua County a better place to work, live, and visit. They facilitate development by attracting new businesses, while promoting the retention and expansion of existing businesses. Assistance in the forms of incentives – tax abatements, low interest loans, and bond financing – enhances the opportunities for job creation and retention by businesses.

ccida.com



Cree Wolfspeed

Cree Wolfspeed is a world-renowned commercial supplier of the fastest, most efficient semiconductor components available, enabling greater efficiency and performance, smaller systems and lower costs. They offer customers both the advantages of working with a large enterprise, leveraging Cree's industry-leading brand, global footprint, financial stability, scale, expertise and people, as well as the advantages of working with a nimble, fast-moving growth company.

wolfspeed.com



Currier Plastics, Inc.

Currier Plastics provides innovative custom molding solutions that create powerful advantages for customers. Their capabilities include design for manufacturability (DFM), custom injection molding and custom blow molding with a one-team approach that provides focus on the consistency and quality of customer products.

currierplastics.com

STRENGTH IN CERTAINTY

**Don't let the wrong decision
slow your business down.
We help you get it right the first time.**

Grassi's Manufacturing & Distribution advisors know what it takes to keep your business moving. From operational reviews and tax advice to succession planning and M&A, we strengthen your link in the supply chain at every stage of the business cycle.

Robert E. Grote, CPA
Manufacturing & Distribution Practice Leader
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grassicpas.com/mfg

GRASSI
ADVISORS & ACCOUNTANTS



Custom Tool & Model Corporation

CTM takes the lead in determining the best solution for puzzling design-to-cost problems. They can handle all machining needs, from the initial prototype to production. CTM's craftsmen utilize a full range of CNC EDM Wire, Sinker, Drill, lathes, mills, and grinders to generate products from all types of materials.

ctm-corp.com



David G. Flatt Ltd

The David G. Flatt Ltd company designs, builds and installs built to order items. We collaborate with our clients to craft fine wood and metal objects that Trade Show exhibits, Fine Furniture for the interior of a residence, or a retail store. We are designers, we are Craftsmen. The master craftsmen that make up this company are highly skilled in materials and machines which allows this company to build a wide variety of objects to serve our customers.

dflatt.com



Eck Plastic Arts

Eck Plastic Arts is located in Binghamton, NY and produces quality plastic parts for original equipment manufacturers. Eck Plastic Arts engineers bring over 30 years of industry experience to your project. By proactively recommending cost-saving solutions and mold friendly modifications to optimize your parts for manufacturing, delays are prevented in delivering quality functioning plastic parts. In addition to solutions-focused business practices, Eck Plastic Arts offers incredible flexibility allowing for sudden changes, with limited impact to your delivery.

eckplastics.com



Empire State Development, Division of Science, Technology, and Innovation (NYSTAR)

Empire State Development's Division of Science, Technology and Innovation (NYSTAR) offers programs that assist companies from start-up through maturity, leveraging the state's unparalleled investment in world-class technology assets and expertise.

esd.ny.gov/nystar



Excelco/Newbrook, Inc.

More than expert engineers, masters of exotic metal, and precision manufacturers, the Excelco/Newbrook team are imaginative problem solvers who bring ideas to life. They provide unique solutions for complex manufacturing projects designed for critical use applications. From engineering and project management to fabrication and manufacturing — they do it all.

excelco.net



FuzeHub

FuzeHub provides New York State manufacturers with guided access to our extensive network of industry experts, programs and assets to solve productivity, commercialization, research and development issues, and other challenges to growth. The FuzeHub team consists of experienced manufacturing and business professionals who are knowledgeable gateways to New York State's vast technology, research, engineering, and equipment assets. FuzeHub responds directly to all company requests within 24-48 hours, as the first step to connecting you to specialized technical resources, programs, and services.

fuzehub.com



The Expertise Project Benefit Corp.

The Expertise Project is a New York Benefit Corporation based in Troy, New York. ExPr is a career discovery video platform for students that shrinks the Awareness Gap that exists between them and the world of local work opportunities - and then shows the pathways and the steps of how to get there. We work with parents, students, educators, and employers to create short videos that introduce different industries and the professionals that work there - and show how to get the training and skills right in their school and local community.

expertiseproject.org



Felix Storch, Inc. - Summit Appliance Division

Felix Storch, Inc. (FSI), was founded in 1969 as a manufacturer and distributor of specialty major appliances. Through its Summit Appliance division, it now specializes in residential refrigeration, cooking, and laundry products, with a strong focus in undercounter and ADA compliant appliances. Summit Commercial caters to the commercial food service market. For medical and hospital grade appliances, FSI serves the market through its Accucold division, with an ISO/IEC 17025:2017 certified calibration laboratory. FSI is ISO 9001:2015 certified.

summitappliance.com



Fiber Instrument Sales

The parent organization of FIS is a group of six companies united by common ownership, which provides consistent manufacturing leadership, quality and value for the fiber-optic industry. From fiber optics to injection molding and precision manufacturing to metal fabrication, the depth and breadth of these affiliate's manufacturing experience continues to be just one reason why world-class companies across the globe continue to put their trust in the excellence of their products and services.

fiberinstrumentsales.com

Apprenticeship Programs at SUNY

Contact Us

aim-mep.org
(315)624.9800

THE ADVANCED INSTITUTE FOR MANUFACTURING (AIM)

We are located in Utica, N.Y. and provide small and medium sized manufacturers in the Mohawk Valley region with training, consulting and technology services. AIM is the area's designated Manufacturing Extension Partnership Center (MEP). As part of the MEP National Network, AIM plays a valuable role in connecting the region's manufacturers to workforce development and technical skill-building programs, including the SUNY Apprenticeship Program.

Regional Territory & Partners

AIM provides services to manufacturers in the following counties:

- Oneida
- Fulton
- Otsego
- Herkimer
- Montgomery
- Schoharie



Funding Available For

- Advanced Manufacturing
- Healthcare
- Information Technology
- Other Sectors

WE ARE YOUR DOL



Transforming New York's World of Work



Apprenticeship Programs at SUNY

*The SUNY Apprenticeship Program is funded through appropriations in the New York State budget beginning in the 2016/2017 fiscal year.

*The NY College Apprenticeship Network is paid for by a \$7.9 million grant from the U.S. Department of Labor, Employment and Training Administration, administered by The Research Foundation for the State University of New York.



The Forge at Rensselaer Polytechnic Institute

The Forge provides a collaborative environment for students at Rensselaer to explore rapid prototyping and design. They promote communication and sharing of expertise between members and volunteers. The Forge also provides members with access to a wide range of equipment - including but not limited to 3D printers, a laser cutter, and an electronics workstation. Additionally, The Forge hosts workshops, design competitions, and outreach events every semester.

rpiforge.dev



The Fountainhead Group

The Fountainhead Group offers only the highest quality pump sprayers, backpack sprayers, mosquito foggers and more for home and professional use. They design & manufacture all of their products, with capabilities in blow molding, injection molding, and assembly.

thefountainheadgroup.com



Gehring-Tricot Corporation

GT Corp. designs and manufactures a broad array of knit and woven fabrics for a very diverse range of markets such as medical, sports, safety, aerospace, apparel, and military products... to just name a few. These fabrics can be engineered to protect against many of life's discomforts, such as moisture retention, UV degradation, electrical charges, heat, bacteria, chemicals, and environmental hazards. They can be constructed to enhance comfort and provide strength and durability.

gehring-tricot.com



G. W. Lisk

G. W. Lisk is a global leader in the design and manufacture of custom solenoids, solenoid valves, sensors, and flame arrestors. They provide custom engineered solutions to hundreds of customers in diverse markets throughout the world, including, aerospace, defense, on/off highway, and oil & gas.

gwllisk.com



HARBEC

HARBEC is an AS9100 and ISO13485 certified and ITAR registered contract manufacturer of tight tolerance precision 3D printed metals and plastics, machined components and assemblies, and injection molded components and assemblies. Along with 3D printing metals and plastics, machined components and assemblies, injection molded components and assemblies, and corresponding quality systems, they manage material sourcing, new product introduction processes including prototypes and product validations, and build-to-stock inventories and logistics, all in a climate-controlled, sustainable carbon neutral manufacturing facility.

harbec.com



Hartman Enterprise, Inc.

Hartman Enterprises, Inc. is a woman owned, HUB Zone Certified, New York State Corporation that has been owned and operated by the Sweet Family for three generations. Since 1972 HEI has been serving the machining needs of a wide variety of industries. HEI is AS 9100 certified, ITAR registered and has been ISO 9001 certified continuously for over 15 years. Their advanced technology and multitasking machines allow them to deliver precision and quality, along with quick job turn around and competitive pricing.

hartmanenterprises.com



Herkimer Industries

Herkimer Industries (HI) offers a variety of flexible Contract Packaging options for manufacturers, retail chains and third party Supply Chain Partners. With over 250,000 square feet of production, warehouse, and operating space as well as an expandable workforce, Herkimer Industries is well positioned to handle any size job from small promotional pack kitting to high speed shrink wrap of Club Packs for major retailers. Located in Central New York, near major east coast transportation routes, our capabilities include integrated operations, housing, and transportation services that can be scaled and customized with flexibility based on market conditions and your specific needs. Our experience includes Commercial, State, and Federal Contracts including packaging military hardware for the US Army as well as building and filling promotional displays for major international retailers.

archerkimer.org/herkimer-industries



Hubbell Galvanizing

Hubbell Galvanizing, Inc. provides hot dip galvanizing, where the metal is prepared with acid before being dipped in molten zinc. Hubbell Galvanizing is not a fabrication shop that offers galvanizing as a sideline. Galvanizing is what they do. Ninety-five percent of their employees are certified master galvanizers.

whyrust.com



Ingenious Targeting Laboratory

ingenious targeting laboratory (Ingenious) is a leading global provider of custom genetically modified mouse, rat, and rabbit models. Ingenious' trusted gene editing service is built on nearly two decades' worth of successful animal model creation for investigators, organizations, and companies in 44 states and 28 countries. Ingenious stands as one of the very first mouse gene targeting companies. Their models have been published in hundreds of journals including Science, Nature, and Cell, making them one of the most validated and trusted production companies in the industry.

genetargeting.com



JBF Stainless

JBF Stainless is dedicated to building top-quality stainless steel equipment for the food, beverage, dairy and cosmetic industries. A respected supplier to some of the world's most admired companies, JBF Stainless delivers top of the line products and service. The JBF Stainless team is dedicated to designing and producing equipment that perfectly fits your needs—from simple storage to complex processing, including ASME code certified pressure vessels.

jbfstainless.com



Lee Spring

Lee Spring is a global manufacturer of mechanical springs and related products. Lee Spring carries a line of 25,000+ stock springs and manufactures custom springs made to customer specifications. Established in 1918, Lee Spring is an ISO 9001:2015 certified company headquartered in Brooklyn, NY, USA and has multiple facilities in the United States, as well as locations in the UK, Germany, Mexico, China and India.

leespring.com



Liberty Enterprise

Liberty Enterprises manufactures a variety of different products in a work environment that creates an opportunity for individuals with disabilities. We provide flexible manufacturing, food processing, packaging and labeling, filling and bottling, warehousing, and customization. Today, Liberty is considered one of the premier flexible manufacturers in Upstate New York. By offering a portfolio of business services, Liberty has worked with global brands and local manufacturers to meet the demands of a growing customer base. We are committed to sustainability and offer green products that are certified by third-party, independent organizations.

libertyarc.org/liberty-arc-in-the-community/liberty-enterprises



BIOTECH
MANUFACTURING





Long Island Food Council

The Long Island Food Council was created to bring people together, to create collaboration amongst food, beverage and service professionals in the region. Members and partners are leaders in their field providing a network of experts and experience. These valuable connections enable the council to provide a platform for education and dialogue at monthly meetings and events. In recognizing the economic potential in the food and beverage industry on Long Island the council continually strives to bridge the gap between industry, academia and all levels of government.

longislandfoodcouncil.com



Manufacturing Innovation Center (MIC) at Rensselaer

The Manufacturing Innovation Center at Rensselaer (MIC) is a leading partner for industry in applied manufacturing R&D. We are a non-profit center and our mission is to improve the profitability of our partner manufacturers. Our focus areas include Automation and Robotics, Product Design and Design for Manufacture/Assembly, Prototyping, Additive Manufacturing, Manufacturing Process Development, and Manufacturing System Design. Our center has a 30year history of successful R&D project work with companies from start-up to Fortune 100. We serve as the surrogate R&D lab for manufacturers and provide critical access to full-time research staff expertise and experience, leading faculty, undergraduate and graduate student researchers, and our many labs and related equipment.

mic.rpi.edu



The Manufacturers Association (MACNY)

MACNY, The Manufacturers Association is a not-for-profit 501(c)(6) association representing over 300 businesses and organizations across Central and Upstate New York. MACNY's core mission is to help members thrive. For members and the community, MACNY provides a wide range of services, including training and leadership development, networking events, HR services, advocacy, energy and purchasing solutions, and workforce development. Most recently, MACNY has taken the lead in bringing manufacturers together with the Keeping People Safe and Factories Running consortium to ensure safe, healthy, and productive work environments. These offerings (and more) are designed to provide members with the tools, information, people, and resources they need to compete in the global market.

macny.org



Markin Tubing

Markin is a premier manufacturer of highly-engineered small-diameter custom steel tubing. At their IATF 16949-certified production facility in Western New York, Markin offers a wide array of custom tubing manufacturing and fabrication capabilities to meet customers' most demanding requirements across a broad set of industries and applications. Markin understands that customers depend on them as their preferred global supply chain partner. Their real-time process monitoring, extensive testing, and comprehensive traceability enable them to deliver certified quality products, on time, consistently.

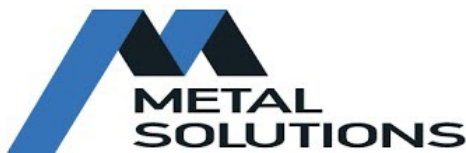
markin.com



Mechanismic

Mechanismic Inc. is designing and manufacturing Snappy XO, an innovative DIY Robotics Education and Play product for K-12 schools, post-secondary institutions, students, makers and hobbyists, and for industrial prototyping. Their products are also being sold to the informal STEM learning centers, such as museums, libraries, STEM programs and camps, hackathons, and robotics competitions.

snappyxo.com



Metal Solutions, Inc.

For 60 years, Metal Solutions has served the Upstate New York area and its industries with innovative, state-of-the-art manufacturing. From Mass Transit, HVAC, Refrigeration, and many others, Metal Solutions has and continues to deliver full-service manufacturing solutions, providing precision fabricated metal products.

metalsolutionsinc.com



Meyda Lighting

Meyda Lighting is a multi faceted decorative lighting manufacturing and importing company operating several boutique style brands to develop niche distribution networks to a variety of buyers including residential, hospitality & commercial. We pride ourselves on a do it yourself mentality leading to a culture of insourcing. We have grown over the years by acquiring technologies, customers, competitors and vendors to solidify our market position. Meyda lighting is a family run business currently co-managed by its second and third generations.

meyda.com



Mohawk Valley Community College

Workforce Development Services at MVCC offers many opportunities to develop employees. These opportunities are customized and designed to address an organization's goals and objectives. Our top priority is to make the training relevant and timely.

mvcc.edu



Moto Spirits

Moto Spirits is America's first rice whiskey and jabuka distillery. Inspired by motorcycle adventures around the world, they produce handcraft spirits, readymade bottled cocktails, handrub sanitizer, and Wôôfskey bone broth pupsicles in Bushwick, Brooklyn.

motospirits.com



MTI Instruments

MTI Instruments is a US-based manufacturer of precision tools, systems and solutions for clients requiring the precise measurement and control of products and processes, and for the development and implementation of automated manufacturing, assembly, and complex machinery operation.

mtiinstruments.com



National Elevator Cab and Door Corp.

National Elevator Cab and Door Corp is the oldest and largest independent manufacturer of elevator cabs, entrances, and fixtures in the US. Founded in 1929, National supplies its products to the largest office buildings in New York, including one World Trade Center, the Empire State Building, and Stuyvesant Town. National employs architects, project managers, engineers, programmers, and factory workers in its 62,000 square foot facility, and employs over 100 people in the Brooklyn Navy Yard.

necd.com



Optimax Systems

Optimax Systems Inc. is America's largest optics prototype manufacturer. Optimax specializes in Asphere, Cylinder, Freeforms, Plano/Flat and Sphere optics in sizes up to 500mm. All parts are manufactured to customer-supplied specifications and include final inspection data.

optimaxsi.com



PEKO Precision Products

PEKO Precision Products Inc is a Full-Service Contract Manufacturing Company specializing in machinery, equipment and instrumentation. PEKO utilizes 340,000 square feet of manufacturing space in Rochester, NY to produce these complex assemblies and products for its customers. PEKO provides New Product Introduction and Production manufacturing for Innovation, Preparation and Replication phases of the product lifecycle.

pekoprecision.com



Plug Power

Plug Power is the world leader in providing clean hydrogen and the design and manufacturing of zero emission fuel cell solutions for equipment and vehicles across a broad spectrum of transportation, aerial and stationary applications.

plugpower.com



Progress Industries

Progress Industries has been providing assembly, packaging, and fulfillment services for a multitude of companies and businesses for over 45 years. They offer many different types of packaging services that range from simple and manual to complex and automated. Assembly services include: kit assembly, hand & automated assembly, machining, display & pack out assembly, electronics, and much, much more!

progressindustries.org



Ralph W. Earl Co.

Ralph W Earl Co. is a provider of Automation and Motion Control solutions covering Upstate New York and Northern Pennsylvania. Their team of professionals and supplier partners make them the best choice for the most challenging electronic, pneumatic, hydraulic, lubrication, mechanical, and process applications.

rwearl.com

REGENERON

Regeneron Pharmaceuticals

Regeneron is a leading biotechnology company that invents life-transforming medicines for people with serious diseases. Regeneron's medicines and pipeline are designed to help patients with eye disease, allergic and inflammatory diseases, cancer, cardiovascular and metabolic diseases, infectious diseases, pain and rare diseases.

regeneron.com



Richlin Machinery

Richlin Machinery is a machine tool company and manufacturing automation integrator bringing a practical sense of what works and fresh thinking to manufacturing challenges. can help you from concept to fabrication, to installation, training and service. Whether it is building new machines, customizing or upgrading existing ones, or automating processes for accurate, efficient manufacturing, Richlin Machinery takes pride in deeply and completely understanding the customer's goals and applying ingenious solutions that work.

richlinco.com



Ring Precision Components

Ring Precision Components manufactures custom components for a wide variety of markets including injection molding, munitions, medical-pharmaceutical, compaction, steel stamping and metal forming industries. Every component supplied by Ring Precision Components is manufactured to the most exacting specifications; utilizing a wide range of equipment and processes essential for projects with unusual requirements, complex shapes, tight tolerances, special hardness and intricate machining.

ringprecision.com



Roses Brands

Roses Brands is committed to providing unique and high-quality confections and alternatives. From their headquarters nestled in the beautiful Mohawk River Valley in Upstate New York, Roses Brands draws from over 140 years of award-winning artisanal tradition to craft products that have delighted senses and warmed hearts for generations. Whether it's gourmet mints, artisanal rock candy, GravyMaster browning and seasoning sauce, or any one of their other wonderful products, you can always count on excellence you can taste and service you can trust.

rosesbrands.com



Signs and Decal

Signs and Decal Corp, one of America's leading architectural signage companies, offers a large suite of services to customers. Long respected for our familiarity with the construction techniques and the machining and tooling of the materials required for signage, we design, manufacture, and install wayfinding systems and ornamental metal and glass. We serve premier property owners, general contractors, and designers in New York and beyond.

signsanddecal.com



Square One Coating Systems

Square One Coating Systems is staffed with some of the leading experts in the US in the field of Electroless Nickel Technology. From Low Phosphorus to High Phosphorus. From PTFE to Diamond Co-deposit. Square One offers every solution to EN plating needs. They produce and ship only the best coatings that meet the customer's most stringent demands.

squareonecoatingsystems.com



Tapecon

Tapecon works with product teams to improve market competitiveness through outsourced manufacturing solutions with expertise in specialized printing and converting, printed flexible electronics, and contract manufacturing of disposable devices for medical and industrial markets. Established in 1919, Tapecon is a 5 generation, family owned contract manufacturer based in Buffalo, New York.

tapecon.com



Utley's

Since 1945, Utley's Incorporated has crafted custom models and prototypes for clients across the cosmetics and liquor industries, earning the reputation of being one of the preeminent leaders in its field. Founded by the late George D. Utley II in the basement of his mother's house in Queens, New York, Utley's has grown into a 40-person team in a 16,000-square-foot facility that combines the best of hand-crafted techniques with cutting-edge machining processes to deliver accurate prototypes and appearance models.

utleys.com



Whitcraft

Whitcraft has strategically invested into business processes and designed an organizational structure to optimize efficiency and scalability, applying the core principles of the Toyota Production System not only to the shop floor but throughout the whole organization.

Kaizen, an operating strategy designed to eliminate waste and prepare for growth, is deployed in all elements of the business, both core manufacturing processes as well as administrative processes. Whitcraft has been under the guidance of an original disciple of Toyota's Taichi Ohno for the past 7 years completing over 50 Kaizen events. Founded on a commitment to relentless, continuous, operational improvement and extraordinary customer service Whitcraft prides ourselves on competitive cost structure, exceptional on time delivery, and industry leading quality.

whitcraftgroup.com